

## GLOBAL IMPACT SPEAKER SERIES

### Financing the Missing Middle in Africa: Enhancing Local SMEs

<b>Who</b>	<b>Simon Winter</b> Senior Vice President, Development TechnoServe
<b>When</b>	Tuesday, September 28 2010 5:00 – 6:30pm
<b>Where</b>	R2240 Ross School of Business
	<b>Reception to Follow</b>



Simon Winter is TechnoServe's Senior Vice President of Development. He is responsible for leading and managing strategy, knowledge management/thought leadership, strategic planning, program development, and leading fundraising and partnerships. He is also responsible for managing and incubating innovative programs, including in India, Europe and for capital access for SMEs. Previously he was Regional Director for Africa.

Simon is co-founder of the McKinsey Alumni in Development (MAD) network; Board Member, East African Leadership Initiative Foundation and a founding Executive Committee member of the Aspen Network for Development Entrepreneurs (ANDE).

Simon has worked as a management consultant with McKinsey and Company during which he co-led the firm's international development practice. Prior to that, he worked for the Botswana government as a development consultant in Southern Africa and in banking with Barclays Bank PLC in the UK, Cote d'Ivoire and Australia.

Simon holds a PhD in development economics from the School of Oriental and African Studies, University of London. He recently participated in the Agribusiness Seminar at Harvard Business School.

#### About TechnoServe

TechnoServe is an internationally recognized leader in the field of economic development, employing over 400 people. TechnoServe helps entrepreneurial men and women in poor areas of the developing world build businesses that create income, opportunity and economic growth for their families, their communities and their countries. Its work has transformed the lives of millions of people in more than 30 countries. Over the course of four decades, TechnoServe has learned what does and doesn't work. Their scaled-up initiatives and expansion into new industries and regions builds upon and adapts their successful business models and programs.

Visit [www.technoserve.org](http://www.technoserve.org) for more information.

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For more information about the Global Impact Speaker Series, contact [wdi-spss@umich.edu](mailto:wdi-spss@umich.edu).